



Douglas A. Ducey, Governor
Thomas J. Betlach, Director

January 25, 2017

SENT VIA EMAIL and US POSTAL SERVICE

Joseph G. Gaudio
Chief Executive Officer
UnitedHealthcare Community Plan
1 E. Washington, Suite 900
Phoenix, AZ 85004
jgaudio@uhc.com

Re: Letter of Clarification, TO ALL OFFERORS of AHCCCS RFP #YH18-0001 / ALTCS EP/D

Dear Mr. Gaudio,

The RFP provided the following regarding RFP Oral Presentations: *'All participants must be employees of the Offeror; no consultants may participate.'*

AHCCCS clarifies *employee* to include an employee of an affiliate, parent company, and/or subsidiary, or employee of a subcontracted Management Service company. The Offeror must anticipate that the participating individuals will be substantially involved in the ongoing operation of the contract, if awarded. This does not include consultants engaged only in preparation of the proposal or contract readiness and implementation.

Based on this clarification, the Offeror may, if they choose, submit to the agency information regarding any changes to the individuals participating in the Oral Presentations. The information must be submitted to the agency via **electronic submission to the SFTP by 5:00PM Arizona Time Thursday January 26th**. If AHCCCS does not receive a submission the previous submission will be used.

Sincerely,

Meggan Harley, MSW, CPPO
Chief Procurement Officer
Meggan.Harley@azahcccs.gov