

Submission Requirement 9

Offeror	Rank*
Magellan Complete Care of Arizona, Inc.	4
UnitedHealthcare Community Plan	2
Mercy Care	7
Banner - University Family Care Plan	1
Health Net Access, Inc.	4
Health Choice Arizona, Inc. (Steward Health Choice Arizona)	2
Care1st Health Plan Arizona, Inc.	4
0	
0	
0	

*If Offeror omits a submission, the requirement rank for that offeror for that submission will be an "X"

Facilitator	Signature	Date
Scott D. Hunsar		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Banner – University Family Care Plan

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
<p>Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.</p>	<p>1</p>

RATIONALE:

Major Observations:

Offeror described approaches to support early identification of children with developmental needs.


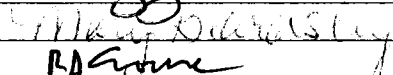
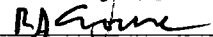
Offeror described several outreach and engagement approaches for families, including outreach to the Latino community.

Offeror described several outreach and engagement approaches for providers, including training, value-based purchasing strategies and collaboration to support pediatric and developmental service fellowships.

Offeror clearly described available services and service authorization process, including guidelines and timeframes, for children requiring early intensive behavioral intervention services.

Offeror described a comprehensive approach for coordinating care for children with developmental delays, including specialized service planning, development of crisis plans for children discharged from hospitals and collaborative efforts to transition NICU babies to their homes.

Offeror described its approach for monitoring providers' compliance with screening requirements and the timely provision of services, including the monitoring of providers' completion of screens.

EVALUATION TEAM MEMBER		
NAME	SIGNATURE	DATE
Dr. Sara Salek		2/20/18
Mary Beardsley		2/14/18
Robert Crouse		2-14-18

FACILITATOR		
NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Health Choice Arizona, Inc. (Steward Health Choice Arizona)

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	2

RATIONALE:

Major Observations:

Offeror described approaches to support early identification of children with developmental needs.

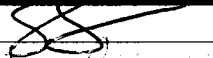
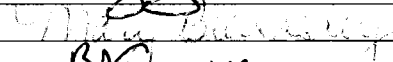
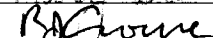
Offeror described several outreach and engagement approaches for families.

Offeror described several outreach and engagement approaches for providers, including toolkits, training and expanding its network.

Offeror generally described available services and service authorization process for children requiring early intensive behavioral intervention services.

Offeror described a comprehensive approach for coordinating care for children with developmental delay, including its process for care management assignment, use of a strengths-based approach and use of HIE to notify care managers of hospital admissions and Emergency Department visits.

Offeror described a comprehensive approach for monitoring providers' compliance with screening requirements and the timely provision of services.

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Robert Crouse		2-14-18

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NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: UnitedHealthcare Community Plan

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	2

RATIONALE:

Major Observations:

Offeror described approaches to support early identification of children with developmental needs.



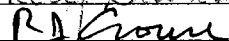
Offeror described several outreach and engagement approaches for families.

Offeror described several outreach and engagement approaches for providers, including a behavioral health toolkit.

Offeror described available services and service authorization process for children requiring early intensive behavioral intervention services.

Offeror described approach for coordinating care for children with developmental delays.

Offeror described a comprehensive approach for monitoring providers' compliance with screening requirements and the timely provision of services, including use of multiple data sources and monitoring completion of screens.

EVALUATION TEAM MEMBER		
NAME	SIGNATURE	DATE
Dr. Sara Salek		2/25/18
Mary Beardsley		2/14/18
Robert Crouse		2-14-18

FACILITATOR		
NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Care1st Health Plan Arizona, Inc.

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	4

RATIONALE:

Major Observations:

Offeror described approaches to support early identification of children with developmental needs.




Offeror described outreach and engagement approaches for families.

Offeror described outreach and engagement approaches for providers, including EPSDT training, but did not clearly describe behavioral health training component.

Offeror described available services and service authorization process for children requiring early intensive behavioral intervention services.

Offeror described approach for coordinating care for children with developmental delays.

Offeror described approach for monitoring providers' compliance with screening requirements and the timely provision of services.

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NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Health Net Access, Inc.

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	4

RATIONALE:

Major Observations:

Offeror described approaches to support early identification of children with developmental needs.


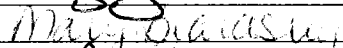
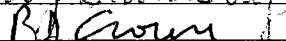
Offeror described outreach and engagement approaches for families.

Offeror described outreach and engagement approaches for providers, including training and contracting with a developmental pediatrician to host meetings.

Offeror generally described available services and service authorization process for children requiring early intensive behavioral intervention services.

Offeror did not clearly describe approach for coordinating care for children with developmental delays.

Offeror described approach for monitoring providers' compliance with screening requirements and the timely provision of services.

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Dr. Sara Salek		2/21/18
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NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Magellan Complete Care of Arizona, Inc.

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	4

RATIONALE:

Major Observations:


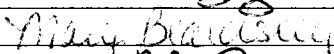
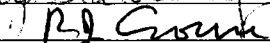
Offeror described approaches to support early identification of children with developmental needs.

Offeror described several outreach and engagement approaches, including approach to identify and educate at-risk pregnant women.

Offeror did not clearly describe available services and service authorization process for children requiring early intensive behavioral intervention services.

Offeror described approach for coordinating care for children with developmental delays.

Offeror described a comprehensive approach for monitoring providers' compliance with screening requirements and the timely provision of services.

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NAME	SIGNATURE	DATE
Scott Wittman		2-14-18

COMPONENT: PROGRAMMATIC – NARRATIVE SUBMISSION REQUIREMENT 9

OFFEROR'S NAME: Mercy Care

NARRATIVE SUBMISSION REQUIREMENT 9	TOTAL RANKING
Describe how the Offeror will address the developmental needs of young children including early identification of developmental delay. Describe the processes the Offeror will employ to monitor the identification of members and the provision of services? In addition, for those members identified as having a behavioral or developmental condition, describe how the member's early intensive behavioral intervention benefit will be managed.	7

RATIONALE:
<p><u>Major Observations:</u></p> <p>Offeror described approaches to support early identification of children with developmental needs.</p> <p>Offeror provided a limited description of its outreach and engagement approaches for families.</p> <p>Offeror described outreach and engagement approaches for providers, including education and reference materials.</p> <p>Offeror did not clearly describe available services and service authorization process for children requiring early intensive behavioral intervention services.</p> <p>Offeror did not clearly describe approach for coordinating care for children with developmental delays.</p> <p>Offeror described a comprehensive approach for monitoring providers' compliance with screening requirements and the timely provision of services.</p>

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